



PRUDENTIAL
保 誠 保 險

Prudential Encash Hospital Cash Savings Insurance

Cash if you stay in hospital. Cash if you're sick. Cash if you're well. Whole life cover from as little as 5 years' premiums

Hospital Cash with Life and Savings Insurance

Listening. Understanding. Delivering.



Macau Edition

Plan highlights

What is Prudential Encash Hospital Cash Savings Insurance?

Wouldn't it be reassuring to know you can have a plan that actively **supports your recovery if you're sick** and **grows your long-term savings**, too?

Prudential Encash Hospital Cash Savings Insurance is the ★ First-in-market **hospital cash plan** to offer **whole-life protection** with **growth opportunities for your money**, backed by a **guaranteed cash value** that will **grow through the years** and a **non-guaranteed terminal bonus**. And you can enjoy **lifelong protection** from **as little as 5 years' premiums**.

The plan gives you **daily cash** if you need to stay in a **public or private hospital, anywhere** in the world (even for a minor illness or injury). We will also pay you **a lump sum** for a long-term hospital stay, severe dementia or Parkinson's disease, and even for ★ First-in-market severe diabetes.

With this plan, you're not just protecting your health – you're investing in your future financial security.



Care when you're sick

Daily Hospital Cash Benefit



Up to an individual benefit limit of **USD 250 per day** for a hospital stay

ICU Hospital Cash Benefit



Up to an individual benefit limit of **USD 250 per day** for an intensive care unit (ICU) stay, on top of the Daily Hospital Cash Benefit

Long-term Illness Benefit



Up to total **15%** of your **current sum assured** for covered illnesses and a long-term hospital stay

Value-added service

SmartAppointment Service



Designate your family member to **file** and **access claims on your behalf** if you become **mentally incapacitated**



Planning your future when you're well

Long-term savings



The **guaranteed cash value** will **grow through the years** and build your savings along with a **non-guaranteed terminal bonus**

Choose a backup policyholder to keep the protection and savings going



Choose your **family member** as the **backup policyholder** to **carry on your policy** in case the worst happens, if you are not the person the plan covers (the life assured)

Protect your family if the worst happens




Up to **100%** of your **current sum assured** and any **terminal bonus** as the death benefit. **Choose** how you want us to pay it – as a **lump sum**, in **monthly instalments** or a **mix of both**




Key benefits

Care when you're sick

The plan pays



Daily Hospital Cash Benefit



ICU Hospital Cash Benefit



Long-term Illness Benefit




Daily cash if you have to stay in hospital, no matter where you are

If you have to stay in a public or private hospital, anywhere in the world because of an injury or illness, minor or major, we will pay you a **Daily Hospital Cash Benefit**. This is up to 0.1% of your current sum assured (with an individual benefit limit of USD 250) per day, for up to 90 days per hospital stay. You can spend the daily cash on medication, hiring a temporary caregiver, or in any way you like.

If you need to stay in an ICU, we will pay you an **ICU Hospital Cash Benefit** plus your **Daily Hospital Cash Benefit**. **ICU Hospital Cash Benefit** is up to 0.1% of your current sum assured (with an individual benefit limit of USD 250) per day, for up to 90 days per ICU stay.


Example*

Current sum assured: USD 250,000



Hospital stay in Macau: a total of 12 days, with 5 days in ICU


Daily Hospital Cash Benefit



USD 250,000 x 0.1% x 12 days


= USD 3,000


ICU Hospital Cash Benefit



USD 250,000 x 0.1% x 5 days

= USD 1,250





We would pay a total of USD 4,250 for the hospital stay.

* This example is for illustration only.

DID YOU KNOW?



Diabetes
is one of the **fastest-growing global health emergencies** of the 21st century^I

~1 in every
10 adults^I
in **mainland China**

~1 in every
13 adults^{II,III}
in **Hong Kong**

Dementia
is an **emerging health challenge**
all over the world

1 new case
of **dementia** occurs
every 3 seconds^{IV}

~1 in every
83 people^V
in **mainland China**
lives with **dementia**

^I IDF Diabetes Atlas (11th edition), International Diabetes Federation, 2025 (https://diabetesatlas.org/media/uploads/sites/3/2025/04/IDF_Atlas_11th_Edition_2025.pdf)
^{II} Prevention of diabetes, Press Release, HKSAR, 2024 (<https://www.info.gov.hk/gia/general/202402/21/P2024022100612.htm?fontSize=1>)
^{III} Population by Sex and Age Group, Census and Statistics Department, HKSAR (https://www.censtatd.gov.hk/en/web_table.html?id=110-01001)
^{IV} Dementia facts & figures, Alzheimer's Disease International (<https://www.alzint.org/about/dementia-facts-figures/>)
^V "China Alzheimer Report 2024", Shanghai Jiao Tong University (<https://www.qk.sjtu.edu.cn/jdcp/CN/10.16150/j.1671-2870.2024.03.001>)

Remark:
We gathered the above statistics from external sources for reference purposes only. We do not confirm or guarantee their accuracy or reliability and accept no liability, legal or otherwise, for any loss or damage incurred as a result of any inaccuracies or omissions.



Ease your long-term recovery with a lump-sum payment

Despite advancements in treatment, diseases like **severe diabetes**, **severe dementia** and **Parkinson’s disease** still require long-term treatment.

Sometimes, you may be unfortunate enough to need a **long-term hospital stay**.

If you are diagnosed with any of these illnesses, or unfortunately need to stay in hospital for **more than 90 days**, we will pay you a one-time **Long-term Illness Benefit** for **each** of the following conditions, **totaling up to 15%** of your **current sum assured**:

First-in-market

Severe Diabetes
5%

Severe Dementia
OR
Parkinson’s Disease
5%

Long-term hospital stay for more than 90 days (prolonged hospitalisation)
5%
(with an individual benefit limit of USD 12,500)

You can use this **lump-sum payment** for advanced medication, home nursing, professional rehabilitation or other ways to speed up your recovery and make it more comfortable.

Example*

Current sum assured: USD 250,000

Conditions:

- First, diagnosed with Severe Diabetes
- Later, needing a hospital stay of 95 days in Macau because of a serious injury

Long-term Illness Benefit

Severe Diabetes

USD 250,000 x 5% = USD 12,500

Long-term hospital stay

USD 250,000 x 5% = USD 12,500

Daily Hospital Cash Benefit

USD 250,000 x 0.1% x 90 days

= USD 22,500

maximum number of days per hospital stay

We would pay a total of USD 47,500 in this scenario.

* This example is for illustration only.

7



Value-added service to enhance your protection

SmartAppointment Service – **Designate your family member to file and access claims on your behalf** if you become **mentally incapacitated** and are unable to make a claim yourself.



Simple to apply and claim

Simple, free application and claims procedures – **no more legal processes**



In control and peace-of-mind

Set up **an advance instruction** to make a family member of your choice the designated person




Immediate financial relief

Immediate financial relief to your family with **access to claims** by your designated person

Click [here](#) or scan the QR code for more details:



Planning your future when you're well




You're not just protecting your health, you're investing in your future financial security

Prudential Encash Hospital Cash Savings Insurance doesn't just safeguard you against health conditions and protect you with life cover, it is also a **First-in-market** **whole life Shareholder-backed Participating Hospital Cash Plan** with growth opportunities for your money. Simply **pay 5, 10, 15 or 20 years of premiums** and your policy will grow through a combination of:

1

Guaranteed cash value
(starting from the 3rd policy anniversary)




We pay it when you **surrender** your policy.

+

2

Non-guaranteed Terminal Bonus
(one-off bonus starting from the 5th policy anniversary)



We may also pay it when your policy is **terminated**.

When you surrender your policy or it is terminated, we will deduct the total benefits you have claimed and any amounts you owe us from the policy value we pay.



Good to know – Understanding your Shareholder-backed Participating Plan

The current long-term target asset allocation of your plan is 55% in fixed-income securities and 45% in equity-type securities. Click [here](#) or scan the QR code for more information on our Shareholder-backed Participating Plans, including our investment and bonus philosophies and the operation of the Shareholder-backed Participating Fund.



Shareholder-par Plans



Protect your family if the worst happens

We will pay **100%** of the **current sum assured** and the face value of any **Terminal Bonus**, less the total benefits claimed and any amount you owe us as the **Death Benefit** to the beneficiary you choose if the life assured unfortunately passes away while the plan is in force.

You can **flexibly choose how you would like us to pay the Death Benefit** while the life assured is still alive, in one of the following ways:



The death benefit settlement options allow you to **pass on your wealth as you want** and **protect your family flexibly** – with immediate emergency cash, or long-term regular financial support, **without the need for legal proceedings**.

Click [here](#) or scan the QR code for more details:



Choose a backup policyholder to keep the protection and savings going

Starting from the 1st policy anniversary, you, as the policyholder can **choose a family member** to be your policy’s **succeeding owner**, if you are not the life assured. This **allows them to take over the policy** and **become the new policyholder** if the worst happens.


You can **appoint, change** or **remove** the **succeeding owner** as many times as you wish during the lifetime of the current policyholder and the life assured. However, there can only be 1 succeeding owner at a time.

Remark:

We base our statements that the plan is the “first-in-market” hospital cash plan to offer whole life protection with growth opportunities for your money on our understanding and interpretation of current market information regarding hospital cash protection basic plans that provide daily hospitalisation cash benefits, issued by major Macau life insurance companies for individual customers, as at 28 May 2025.

Our statements about the plan’s Severe Diabetes lump sum benefit being “first-in-market” refer to the lump sum benefit it provides if the life assured is diagnosed with severe type 2 diabetes without diabetic complications. We base the statements on our understanding and interpretation of current market information on basic plans which provide a lump sum benefit, if the life assured is diagnosed with certain disease conditions, issued by major Macau life insurance companies for individual customers, as at 28 May 2025.

Benefit schedule

Benefit ¹	Benefit amount	Maximum number of days or claims	Conditions
Daily Hospital Cash Benefit²	<ul style="list-style-type: none"> 0.1% of the current sum assured (with an individual benefit limit³ of USD 250) per day, multiplied by the number of days of hospital stay 	<ul style="list-style-type: none"> 90 days per hospital stay 	<ul style="list-style-type: none"> If you stay in hospital or ICU more than once within 90 days from the previous illness or injury's (or a related illness or injury's) discharge date, we count it as the same hospital stay
ICU Hospital Cash Benefit²	<ul style="list-style-type: none"> 0.1% of the current sum assured (with an individual benefit limit³ of USD 250) per day, multiplied by the number of days of ICU stay 	<ul style="list-style-type: none"> 90 days per ICU stay 	<ul style="list-style-type: none"> If your hospital stay, ICU stay or entire long-term hospital stay is outside our designated area⁶, for that claim, we will reduce the benefit amount (in line with the benefit limit) by 50%
Long-term Illness Benefit²	<ul style="list-style-type: none"> 5% of the current sum assured for each of the following conditions: <ol style="list-style-type: none"> Severe Diabetes⁴, Severe Dementia⁵  Parkinson's Disease⁵, Long-term hospital stay for more than 90 days (prolonged hospitalisation), with an individual benefit limit³ of USD 12,500 	<ul style="list-style-type: none"> 1 claim for each covered condition 	<ul style="list-style-type: none"> In mainland China (except Hong Kong and Macau), we will pay the benefit only if the diagnosis of Severe Diabetes, Severe Dementia or Parkinson's Disease is made in a hospital from our selected list⁷, or if the hospital stay occurs in one of these hospitals
Death Benefit	<ul style="list-style-type: none"> 100% of the current sum assured; plus the face value of any Terminal Bonus; less the total benefit claimed 	—	—

Remarks

- We will deduct any amount you owe us from the benefit we pay.
- If the total claimed amount for the Daily Hospital Cash Benefit, ICU Hospital Cash Benefit and the Long-term Illness Benefit reaches 100% of your current sum assured, we would terminate your plan and may also pay you the face value of any Terminal Bonus.
- The individual benefit limit applies to all in force and terminated **Prudential Encash Hospital Cash Savings Insurance** covering the same life assured, regardless of where we issued the policy(ies).
- Severe Diabetes**, as defined under the policy provisions, means type 2 diabetes mellitus covering glycated haemoglobin level (HbA1c) on or above 9.0%, or glycated albumin level on or above 28.0%, only when HbA1c cannot effectively reflect glycaemic status due to medical conditions as certified by a registered doctor.
- Severe Dementia**, as defined under the policy provisions, means an Alzheimer's disease or irreversible organic degenerative brain disorders (dementia) which the diagnosis must be characterised by a Mini Mental State Examination score of 10 or less out of 30, or equivalent score on another medically validated and accepted test of cognitive function. **Parkinson's Disease**, as defined under the policy provisions, means slowly progressive degenerative disease of the central nervous system which the condition of the life assured cannot be controlled with medication, shows signs of progressive impairment and inability to perform 3 or more daily living activities, without assistance. You can make only one claim, either for Severe Dementia or Parkinson's Disease.
- The designated area includes Hong Kong, Macau, mainland China, Singapore, Malaysia, Japan, Taiwan, the United Kingdom, member countries of the European Union, Switzerland, the Channel Islands, the Isle of Man, the United States of America, Canada, Australia, New Zealand and the Republic of South Africa.
- There are more details of the selected hospitals on our website.

More about the plan	About Shareholder-backed Participating Plan	Important notes
Plan highlights	Key benefits	Benefit schedule
Key exclusions		

Key exclusions

We will not pay any Daily Hospital Cash Benefit, ICU Hospital Cash Benefit or Long-term Illness Benefit of the plan under any of the following circumstances:

- (i) Injury or illness (or signs and symptoms of which) existed before the effective date of the plan, or in case of reinstatement, before the effective date of such reinstatement whichever is later (“Effective Date”); or
- (ii) The illness of the life assured is diagnosed by a registered doctor or the signs and symptoms of which appeared within 30 days from the Effective Date of the plan (except for treatment of an injury); or
- (iii) The hospitalisation, ICU stay or long-term hospital stay relates to or arises as a direct or indirect result of:
 - a. pregnancy, surrogacy, childbirth or termination of pregnancy (other than pregnancy complications limited to ectopic pregnancy, molar pregnancy, disseminated intravascular coagulopathy, pre-eclampsia, miscarriage, threatened abortion, medically prescribed induced abortion, foetal death, postpartum haemorrhage requiring hysterectomy, eclampsia, amniotic fluid embolism and pulmonary embolism of pregnancy diagnosed at least 300 days after the Effective Date of the plan), birth control, infertility or human assisted reproduction or sterilisation of either sexes; or
 - b. war, hostilities (whether war is declared or not), rebellion, insurrection, riot, civil commotion, terrorist act, nuclear contamination, biological contamination or chemical contamination; or
 - c. the life assured’s participation in any criminal offence; or attempted suicide or self-inflicted injuries while sane or insane; or
 - d. a cosmetic treatment performed on the life assured unless necessitated by an injury and the life assured sustains the injury within 90 days of the accident; or
 - e. corrective aids and treatment of refractive errors performed on the life assured unless necessitated by an injury and the life assured receives the corrective aids treatment within 90 days from the date of such accident; or
 - f. convalescence or physical examinations, or health check-ups (whether with or without any positive finding(s)); or vaccination and immunisation; or genetic testing or counselling on the life assured; or
 - g. treatment or tests carried out in relation to the life assured’s injury or illness which are not consistent with customary medical treatment or diagnosis; or
 - h. use of narcotics (unless taken as prescribed by a registered doctor) or abuse of drugs and/or alcohol by the life assured; or
 - i. dental treatment or surgery performed on the life assured except for emergency treatment arising from an accident and such treatment is performed during the hospital stay and cannot be done on an outpatient basis; or
 - j. Human Immunodeficiency Virus and its related illnesses including any and all complications arising therefrom (“HIV and related illnesses”) of the life assured manifested within the first 5 years from the Effective Date, unless such HIV and related illnesses is proven with evidence that its first contraction or occurrence was after the Effective Date. For the avoidance of doubt, HIV and related illnesses caused by the followings after the Effective Date is covered under this plan: sexual assault, medical assistance, organ transplant, blood transfusions or blood donation, or an accident during the course of carrying out normal occupational duties and with seroconversion to positive HIV antibody occurring within 6 months of the accident. Any accident giving rise to a potential claim must be supported by a negative HIV antibody test taken within 72 hours after the accident; or
 - k. mental disorder, psychological or psychiatric conditions, behavioural problems or personality disorder of the life assured; or
 - l. congenital or inherited disorder or developmental conditions (only applicable if the disorder gives rise to signs or symptoms or is diagnosed before the life assured reaches the actual age of 8); or
 - m. hospital stay primarily for physiotherapy or for the investigation of signs and/or symptoms with diagnostic imaging, laboratory investigation or other diagnostic procedures; or
 - n. any hospital stay, treatment, investigation or services which are not medically necessary; or
 - o. experimental and/or unconventional medical technology/procedure/therapy performed on the life assured; or novel drugs/medicines/stem cell therapy not yet approved by the government, relevant authorities and recognised medical association in the locality; or
 - p. treatment of sexually transmitted diseases (except for HIV and related illnesses, where (j) applies) or sexual problems.

For details of the exclusions, please refer to the relevant policy provisions.

More about the plan

Plan type

Basic plan
(When this plan is a basic plan, it means you can choose to take out this plan as a standalone plan without enrolling with other type(s) of insurance product at the same time.)

Benefit term

Whole life

Premium term/Issue age/Currency

Premium term	Issue age [†] (age next birthday [ANB])	Currency
5-year	1-65	USD
10-year	1-65	
15-year	1-60	
20-year	1-55	

- The life assured must be at least 15 days old when the proposal document is signed.
- [†] We will not offer the plan to smokers if they are older than 55 (ANB) (for 5-, 10- and 15-year premium terms) or older than 50 (ANB) (for a 20-year premium term).

Premium structure

- Premium rates of this plan are not guaranteed. We will determine the premium based on the risk class (including but not limited to age, gender and smoking status) of the life assured as well as the premium term selected.
- We have the right to review and adjust the premium rates for particular risk classes on each policy anniversary based on several factors, such as our claims, investment and persistency experience, as well as our projected future claims costs.
- We will not adjust the premium unless we notify you prior to the policy's anniversary.

Current sum assured

The current sum assured of this plan reflects any reductions of the sum assured you make to your plan.

Terminal Bonus

- This is a one-off non-guaranteed bonus.
- We will declare the bonus for your plan from the 5th policy anniversary.
- We normally declare the bonus annually and may change the bonus from time to time.
- We have the right to determine and declare the bonus more frequently than annually at our sole discretion.
- After each declaration of Terminal Bonus, the value may be adjusted and could be reduced comparing to previous declarations. As a result, the Death Benefit and surrender value may be lower than in previous years as well.

- The declared bonus may rise and fall and does not accumulate within the policy or form a permanent addition to the policy's value.
- The declared bonus has a face value which we will pay when we pay the Death Benefit or when the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit reaches 100% of the current sum assured.
- The bonus also has a non-guaranteed cash value which we determine by variable cash value discount factors. If you terminate your policy (other than when we pay the Death Benefit or when the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit reaches 100% of the current sum assured), we will pay the bonus' non-guaranteed cash value, not the face value.

Surrender value

When you surrender your policy, we will pay a surrender value equal to:

- the guaranteed cash value;
- plus** the cash value of any non-guaranteed Terminal Bonus;
- less** the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit;
- less** all amounts (including but not limited to any outstanding loans and interest) you owe us under the policy.

Death Benefit and its settlement option

- If the life assured passes away while the policy is still in force, we will pay the beneficiary a Death Benefit equal to:
 - 100% of the current sum assured;
 - plus** the face value of any Terminal Bonus;
 - less** the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit;
 - less** all amounts (including but not limited to any outstanding loans and interest) you owe us under the policy.
- Death Benefit Settlement Option:
 - You can decide, while the life assured is still alive, how we pay your beneficiary the Death Benefit in one of these ways:
 - in a lump sum; or
 - by monthly instalments; or
 - part of it in a lump sum and the remaining amount by monthly instalments.
- If you choose to settle the Death Benefit by monthly instalments:
 - if the Death Benefit amount you opt to settle by monthly instalments is less than the amount we determine, we will only pay the Death Benefit in a lump sum.

- you can choose to settle the monthly instalments over several year options we provide.
- your beneficiary will receive the Death Benefit of a fixed amount monthly and earn interest on the remaining Death Benefit. We will pay the accumulated interest in the last instalment. We will determine the interest rate from time to time. This means the rate is not guaranteed and it depends on several factors including investment performance and the yields available in the market.
- the remaining balance of the Death Benefit will not participate in the Shareholder-backed Participating Fund or benefit from its profits.
- The beneficiary cannot make any changes to the way we pay the benefit at any time.
- We will cancel any Death Benefit Settlement Option and pay the Death Benefit in a lump sum when you:
 - transfer the policy ownership (for the case of transferring the policy ownership to the succeeding owner, please refer to the “Succeeding owner” section below for details); or
 - have all your beneficiary designations revoked or cancelled.
- You can refer to our website at <https://pruhk.co/historical-dbsom-en> for the historical interest rate for accumulation of the remainder of the Death Benefit.

Please also note

There is more details related to the Death Benefit Settlement Option on the application form. We may change the administrative rules for this option from time to time.

Succeeding owner

When you appoint a succeeding owner

- Starting from the 1st policy anniversary and if you are not the life assured, you can appoint, change or remove the succeeding owner as many times as you wish during the lifetime of the current policyholder and the life assured while the policy is in force (subject to our approval).
- At any time, you can only appoint 1 succeeding owner under the policy and the succeeding owner must be aged 18 (19 ANB) or above.
- According to the existing administrative rules and other conditions the succeeding owner can only be the current policyholder’s a) spouse (including same-sex spouse), b) parent, c) child, d) sibling, e) grandparent or f) grandchild.
- You should inform the succeeding owner, in advance, to submit the prescribed form and required documents to us within 180 days of your death.
- This does not apply to business insurance.

Grounds for cancelling this appointment

- We will cancel the succeeding owner you have appointed earlier when the first of these happens:
 - you transfer the policy ownership; or
 - you change or cancel the appointment of the succeeding owner; or
 - the succeeding owner dies.
- In addition, we may cancel the appointment of the succeeding owner if:
 - such appointment will/may, constitute a breach of, or conflict with, any law, order, judgment, award, injunction or decree; or
 - such appointment will render us incurring or potentially incurring any liability; or
 - any court decides, or a guardian/curator decides pursuant to a court order, against the appointment of the succeeding owner.

Succeeding owner becomes the new policyholder

- If the current policyholder unfortunately dies, the succeeding owner will automatically and immediately become the new policyholder provided that we reserve the right to revoke the transfer of policy ownership to the succeeding owner if any of following conditions is/are not satisfied:
 - the succeeding owner submits the prescribed form to us within 180 days from the death of the current policyholder together with the required documents; and
 - there is no unreasonable delay on the part of the succeeding owner in order that we are satisfied with the submission within 30 days thereof; and
 - other conditions that we may impose from time to time.
- If we exercise our right of revocation, the revocation will take retrospective effect from the date of death of the deceased policyholder.
- The arrangement with respect to succeeding owner is also subject to our administrative rules and other conditions at the relevant time.
- Before we decide whether to exercise the right of revocation, all rights and benefit entitlement of the succeeding owner as a policyholder under the policy will be suspended.
- The rights and benefit entitlement of the succeeding owner as the new policyholder shall be subject to other terms as set out in the policy provisions.
- There is no impact to the policy nor previous designations until we decide not to exercise the right of revocation, after which we will cancel any Death Benefit Settlement Option and nomination of the beneficiary.

Please also note

- If there is a dispute or we have reasonable belief that there may be a dispute between the succeeding owner and anyone else (including the policyholder’s guardian or curator, attorney or beneficiary(ies)), or if we may incur liability as a result of processing the transfer of policy ownership to the succeeding owner, we reserve the right to revoke such change.
- We may change the administrative rules and other conditions for appointing, changing and removing the succeeding owner as well as transferring the policy ownership from the deceased policyholder to the succeeding owner from time to time.

Policy loan

- To offer you extra financial flexibility in times of need, you can borrow up to 80% of your policy’s guaranteed cash value less the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit, while keeping the policy in force, as a policy loan.
- We will charge interest on policy loans from the dates you take them out until they are fully repaid.
- We calculate interest at a rate we determine, which we may change from time to time, and it is compounded annually (in other words, generating “interest on interest”).
- If you have taken out a loan on your policy, we will deduct all amounts (including but not limited to any outstanding loans and interest) you owe us under the policy from all applicable insurance benefits before we pass the remaining money to you. This means your insurance benefits may be lower than the amounts available without taking out a policy loan.
- If at any time the total outstanding amount (including interest) you owe us under the policy equals to or exceeds 100% of the guaranteed cash value of the policy less the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit, we will terminate the policy immediately and pay you the surrender value, and you may receive an amount considerably less than the premiums you paid, as well as losing the policy’s coverage.
- There is more information on the policy loan and the interest rate we charge at <https://pruhk.co/cs-pruservices-mo-en>.

Automatic premium loan

- If you fail to pay the “total modal premium” within 1 calendar month from the date it is due, this policy will automatically:
 - continue to be in force if the “net cash value” of this policy is sufficient to pay the premium due and unpaid; and the amount of such premium will be automatically deemed to be paid by the premium

- loan you owe us (“automatic premium loan”) to keep enjoying the coverage under your policy; or
 - terminate if the “net cash value” of this policy is insufficient to pay the premium due and unpaid. In this case, we may only pay you the surrender value, and you may receive an amount considerably less than the premiums you paid, as well as losing the policy’s coverage.
- We will charge you interest on the automatic premium loan(s) starting from the date when the relevant automatic premium loan(s) is incurred and it is compounded annually (in other words, generating “interest on interest”). We will determine the interest rate charged on the automatic premium loan(s) and may change it from time to time.
- If you have taken out an automatic premium loan on your policy, we will deduct the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit and all amounts (including but not limited to any outstanding loans and interest) you owe us under the policy from all applicable insurance benefits before we pass the remaining money to you. This means your insurance benefits may be lower than the amounts available without taking out an automatic premium loan.
- “Net cash value” is the guaranteed cash value of the policy **less** the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit and all amounts (including but not limited to any outstanding loans and interest) you owe us under the policy.
- There is more information on the automatic premium loan and the interest rate we charge at <https://pruhk.co/cs-pruservices-mo-en>.

Termination of this plan

- We will terminate this plan when the first of these happens:
- we pay the Death Benefit; or
 - you surrender the policy; or
 - the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit reaches 100% of your current sum assured; or
 - you fail to pay the premium within the grace period of 1 calendar month from its due date and the net cash value of the policy is insufficient to exercise the automatic premium loan; or
 - once the total amount (including but not limited to any outstanding loans and interest) you owe us under the policy are equal to or more than 100% of the guaranteed cash value of the plan less the total claimed amount for the Daily Hospital Cash Benefit, the ICU Hospital Cash Benefit and the Long-term Illness Benefit.

More about the value-added service

SmartAppoint Service

- The SmartAppoint Service is an advanced policy instruction, and not a power of attorney (“POA”) and does not appoint the designated person as your attorney or guardian/tutor. If you have a POA or a guardian/tutor appointed, you must not apply for this service.
- The policyholder and the life assured must be the same person.
- The designated person must be a member of your family who is age 18 (19 ANB) or over, and must be your spouse, parent, child, sibling, grandparent, grandchild, or any other relation we approve.
- You must notify the designated person of the instruction/ change of instruction under this service.
- When submitting a claim, the designated person needs to provide medical reports from 2 registered medical practitioners (1 from your attending doctor) confirming your mental incapacity to our satisfaction, and any other documents or evidence we may require.

Bonus philosophy

Policyholders of the Shareholder-backed Participating Plans shall enjoy a fair share of the relevant experience of the Shareholder-backed Participating Fund (the “Fund”) through the addition of non-guaranteed bonus. We aim to protect all policyholders’ respective rights and reasonable expectations by providing payments that are fair across different groups of policyholders. While the value of the plan is mostly affected by the overall performance of the Fund, smoothing may be applied to produce more stables returns over the long-term.

Factors affecting the bonus

- The non-guaranteed bonus of the plan includes a Terminal Bonus. The bonus we pay is not guaranteed and is subject to review and adjustment at our discretion. Factors that may affect it include (but not limited to):
 - i. Investment performance factors – Your plan’s performance will be affected by the return on its underlying investment portfolio. This could be driven by:
 - interest earnings from fixed-income securities and dividend from equity-type securities (if any);
 - capital gains and losses from investment assets;
 - counterparty default risk of fixed-income securities (such as bonds);
 - investment outlook; and
 - external market risk factors such as recessions and changes in monetary policies and foreign exchange rates.
 - ii. Claims factors – Our historical claims experience on death benefit and/or other covered benefits, and projected future costs of providing death benefit and/or other covered benefits.
 - iii. Expense factors – These include direct expenses associated with issuing and maintaining your policy, such as commissions, overrides, underwriting and policy administration expenses. They may also include indirect expenses (such as general overheads) allocated to your policy.
 - iv. Persistency factors – Policy persistency (a measure of how long policyholders keep their policies) and any cash value withdrawal of a group of policies may impact the bonus we pay to the continuing policies.
- The actual future amounts of benefits and/or returns may be higher or lower than the values currently presented in the marketing materials. Our website at <https://pruhk.co/bonushistory-SHPAR-mo-en> explains the bonus history.

Investment philosophy

Investment strategy

We aim to protect the rights and manage the reasonable expectations of all Shareholder-backed Participating policyholders. Our investment objective is to maximise policyholders’ returns with an acceptable level of risk. We do this through a broad mix of investments.

The Shareholder-backed Participating Fund invests in various types of assets, such as equity-type securities and fixed-income securities to diversify investment risks. The equity-type securities aim to provide policyholders with the potential for a higher long-term return.

We adopt an actively managed investment strategy, which we adjust in response to changing market conditions. Under normal circumstances, our experts allocate a smaller proportion of higher-risk assets, such as equities, to insurance plans with a higher guarantee and a larger proportion of higher-risk assets to insurance plans with lower guarantees. In doing so, we aim to match the level of risk to the risk profiles of our products. We may utilise derivatives to manage risks or improve returns. We may also make use of securities-lending to enhance returns.

The following paragraphs explain the current investment mix according to our investment strategy. Should there be any material changes in the investment strategy, we will inform you of the changes and explain the reasons behind and their implications.

The investment mix of your plan

The current long-term target asset allocation is as follows:

Asset type	Allocation (%) USD-denominated policies
Fixed-income securities	55%
Equity-type securities	45%

Our guaranteed liabilities to the policyholders are mainly supported by fixed-income securities.

We primarily invest in fixed-income securities rated at least investment-grade. A small portion of high-yield and emerging-market bonds may be included to improve yield and diversification.

For equity-type securities, most of the investments are in stocks listed on major international exchanges.

The long-term currency strategy is to broadly match the fixed-income securities to the underlying policy denomination, while we allow more flexibility for equity-type securities for diversification. Subject to market availability and opportunity, we may invest fixed-income securities in a currency other than the underlying policy denomination and currency hedging will be used to reduce the currency risk.

We invest globally to achieve diversification benefits and target to have a higher relative allocation in the US and Asia which will be reviewed regularly.

We aim to actively manage and adjust actual exposure in response to changing market conditions and opportunities. Given asset values may vary due to changes in the economic environment and investment performance, the actual allocation may vary from the target allocation above. On a regular basis, we review the investment mix to be in line with our investment objectives and risk appetite. For more information on the investment mix, please refer to <https://pruhk.co/investmentmix-mo-en>.

Key risks

How may our credit risk affect your policy?

The guaranteed cash value (if applicable) and insurance benefit of your plan are subject to our credit risk. If we become insolvent, you may lose the value of your policy and its coverage.

How may currency exchange rate risk affect your benefits?

Foreign currency exchange rates may fluctuate. As a result, you may incur a substantial loss when you choose to convert your benefits to other currencies. Additionally, the conversion of your benefits to other currencies is subject to currency exchange restrictions applicable at the time when the benefits are paid. You have the sole responsibility to decide if you want to convert your benefits to other currencies.

What are the risks of surrendering your plan or withdrawing money from your plan?

The liquidity of an insurance policy is limited. You are strongly advised to reserve adequate liquid assets for emergencies. For any surrender/withdrawal especially at the early stage upon policy inception, you may receive an amount considerably less than the premiums you paid.

How may inflation affect the value of your plan?

We expect the cost of living to rise in the future because of inflation. That means the insurance you take out today will not have the same buying power in the future (i.e., the benefit payouts might not be able to cover your future needs), even if the plan offers increasing benefit intended to offset inflation.

What happens if you do not pay your premiums?

You should only apply for the product if you intend to pay all of its premiums. If you miss any of your premium payments, we will automatically settle your outstanding premiums by an automatic premium loan, with interest charged at a rate as determined by us. In the case the loan amount (plus accrued interest) exceeds the amount we allow for loan under the policy, we may terminate your policy and you may receive an amount considerably less than the premiums you paid, as well as losing the policy's coverage.

Why may we adjust your premiums?

We have the right to review and adjust the plan's premium rates for particular risk classes on each policy anniversary, but not for any individual customer.

We may adjust premium rates because of several factors, such as our claims, investment, persistency experience, as well as our projected future claims costs.

Important information

Suicide clause

If the life assured commits suicide, whether sane or insane, within 1 year from the effective date of the policy or from the date of any reinstatement, whichever is later, we will limit all the benefit proceeds to a refund of the premiums paid without interest. We will deduct any amounts we have already paid and any amounts you owe us under the policy.

Cancellation right

A customer who has bought the life insurance plans has a right to cancel the policy within the cooling-off period and obtain a refund of any premium(s) paid less any withdrawals. Provided that no claim has been made, the customer may cancel the policy by completing the form designated by us within 21 calendar days immediately following either the day of delivery of (1) the policy or (2) the notice (informing the availability of the policy and expiry date of the cooling-off period) to the customer or his/her nominated representative, whichever is earlier. Such form must be signed by the customer and received directly by Prudential Hong Kong Limited (Macau Branch) at Avenida Doutor Mário Soares, FIT Center of Macau, 12 andar A, I, J e K, em Macau within the cooling-off period.

The premium will be refunded in the policy currency, or the original currency paid by you, or a currency at an exchange rate agreed by you. After the cooling-off period expires, if a customer cancels the policy before the end of benefit term, the actual cash value (if applicable) may be substantially less than the total amount of premiums paid.

Automatic Exchange of Financial Account Information

Over 100 countries and jurisdictions around the world have committed to adopt new rules for automatic exchange of financial account information (“AEOI”). Under the new rules, financial institutions are required to identify account holders who are foreign tax residents and report certain information regarding their investment income and account balance to the local tax authority where the financial institution operates. When countries or jurisdictions start exchanging information on an automatic basis, the relevant local tax authority where the financial account is maintained will then provide this information to the tax authority of the account holder’s country of tax residence. This information exchange will be conducted on a regular, annual basis.

Macau has adopted the new rules into its legislation (please see the Macau Special Administrative Region Chief Executive Resolution No. 211/2017 and Law no. 5/2017 (“the Resolution”) which entered into force on 1 July 2017 and 13 June 2017 respectively). Therefore, the above requirements will be applicable to financial institutions in Macau including Prudential. Under these rules, certain policyholders of Prudential are considered as “account holders”. Financial institutions in Macau including Prudential are required to implement due diligence procedures to identify account holders (i.e. policyholders in case where the financial institution is an insurance company) and in the case where the account holder is an entity, its “controlling persons”, who are foreign tax residents, and report this information to the Financial Services Bureau (“FSB”) in Macau if required. The FSB in Macau may transfer this information to the country of tax residence of such account holders.

In order to comply with the law, Prudential may require you, the account holder, to:

- (1) complete and provide us with a self-certification form with information regarding your tax residence status, your tax identification number in your country or countries of tax residence, your date of birth, and in the case where the policyholder is an entity (for example, a trust or a company), the classification of the entity that holds the policy and information regarding “controlling persons” of such entities;
- (2) provide us all required information and documentation for complying with Prudential’s due diligence procedures; and
- (3) advise us of any change in circumstances which affect your tax residence status and provide us with a suitably updated self-certification form within 30 days of such change in circumstances.

According to the due diligence procedures set out in the Resolution, self-certifications are required from account holders for all new accounts. As for pre-existing accounts, if a reporting financial institution has doubts about the tax residence of an account holder, it may require a self-certification from the account holder to verify its tax residence.

Prudential cannot provide you with any tax or legal advice. If you have doubts about your tax residence you should seek professional advice. You should seek independent professional advice on the impact that AEOI may have on you or your policy.

For further information on the implementation of the Common Reporting Standard and AEOI in Macau, please refer to the Macau FSB website: www.dsf.gov.mo/AEOI/CRS.

Need more details? Get in touch

Please contact your consultant or call our Customer Service Hotline at (853) 8293 0833 for more details.

Notes

Prudential Encash Hospital Cash Savings Insurance is underwritten by Prudential Hong Kong Limited (Macau Branch) (“Prudential”). You can always choose to take out this plan as a standalone plan without enrolling with other type(s) of insurance product at the same time, unless such plan is only available as a supplementary benefit which needs to be attached to a basic plan. This brochure does not contain the full terms and conditions of this plan and is for reference only. It does not represent a contract between Prudential and anyone else. You should read carefully the risk disclosures and key exclusions (if any) contained in this brochure. For further details, including procedures for making claims and terminating policies and the full terms and conditions of this plan, please ask Prudential for a sample of the policy document.

Prudential has the right to accept or decline any application based on the information provided by the policyholder and/or life assured in the application.

Please cross your cheque and make it payable to “Prudential Hong Kong Limited”.

This brochure is for distribution in Macau only. It is not an offer to sell or solicitation to buy or provide any insurance product outside Macau. Prudential does not offer or sell any insurance product in any jurisdictions outside Macau where such offering or sale of the insurance product is illegal under the laws of such jurisdictions.



Prudential Hong Kong Limited (Macau Branch)

(Part of Prudential plc (United Kingdom))

Avenida Doutor Mário Soares

FIT Center of Macau

12 andar A, I, J e K, em Macau

Customer Service Hotline: (853) 8293 0833

Corporate Website

www.prudential.com.mo